



GLENN COUNTY BOARD OF SUPERVISORS

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Real Estate Broker and/or Real Estate Agent Services

RFP Number: CAO-2023-01

Proposal Deadline: No later than 5:00 p.m. on June 9, 2023

Responses to Questions Number: 01

Date: May 6, 2023

- Question:** Is this only for selling or purchasing of real property? Are any property management duties anticipated?

Response: Currently there is only the need for the selling and purchasing of real property. There is not a need for property management duties at this time.
- Question:** What types of property will be sold or purchased? Residential, Commercial, Industrial, Vacant Land? These can be very different transactions and not all brokers/agents will have experience in all of these. Some clarity would make for a better response to the proposal.

Response: All types of properties could be sold or purchased. We understand that these can be different transactions. Brokers/agents should include their experience regarding each property transaction type.
- Question:** In the "minimum qualifications" it states that "previous NSP experience is desirable". I am unfamiliar with the acronym NSP. Can you provide a description?

Response: The Neighborhood Stabilization Program (NSP) assists states, counties, and cities with the absorption of distressed foreclosed housing units and prevent further neighborhood deterioration. NSP was a Housing and Community Development (HCD) program. The California Governor has a strong focus on reuse and grant funding for infill development Past experience with NSP would be helpful.
- Question:** Will the County be agreeable to signing the listing and purchase documents that we use that are provided by the California Association of Realtors? Brokers/agents cannot put information into the MLS without valid listing agreements.

Response: Upon review of the documents, the County would be open to considering to sign the listing and purchase documents to allow the information to be put into the MLS.
- Question:** What is the scope of this RFP? How many properties are anticipated to be sold or purchased? What is the length of time anticipated for a subsequent Independent Contractor Agreement?

Response: At this time, the County is uncertain as to exactly how many property transactions can be expected. The length of the contract will be negotiated with the selected broker/agent.